

Proposed Lighting Focus Project at Sky Zone Westminster:

Objective:

Ensure a more visually entertaining, memorable and safely lit attraction experience for the guests. Properly focusing the lights and adding additional lighting if possible, will help to ensure that all of the areas of the courts will be professionally lit. This will increase safety and visibility of every guest, while simultaneously improving the atmosphere, fun, and excitement that Sky Zone is known for.

Requirements:

- 3-4 man project
- 2-2.5 hr time needed
- Additional Lights Recommended (If within budget)

Recommendation:

2-3 Lights (Main) 1-2 (Side Main) 1-2 (Per Dodgeball court)

(Must be without guests in the building as the lights will need to be turned off intermittently and the courts need to be empty.)

Process:

One man will top the ladder to focus lights.
Second remains at safety holding the ladder.

Third turns out lights for focusing, and on for adjustments
as well as walking spots on the floor for reference

Fourth directs, supervises, and keeps track of progress to ensure appropriate
measures and accurate detail.

Request:

As a new manager, I am asking permission to utilize a 3-4 man team of trusted employees and be scheduled time to complete this task to improve the quality and safety of the courts during glow nights at Sky Zone Anaheim and Westminster.

Thank you for your time and consideration,

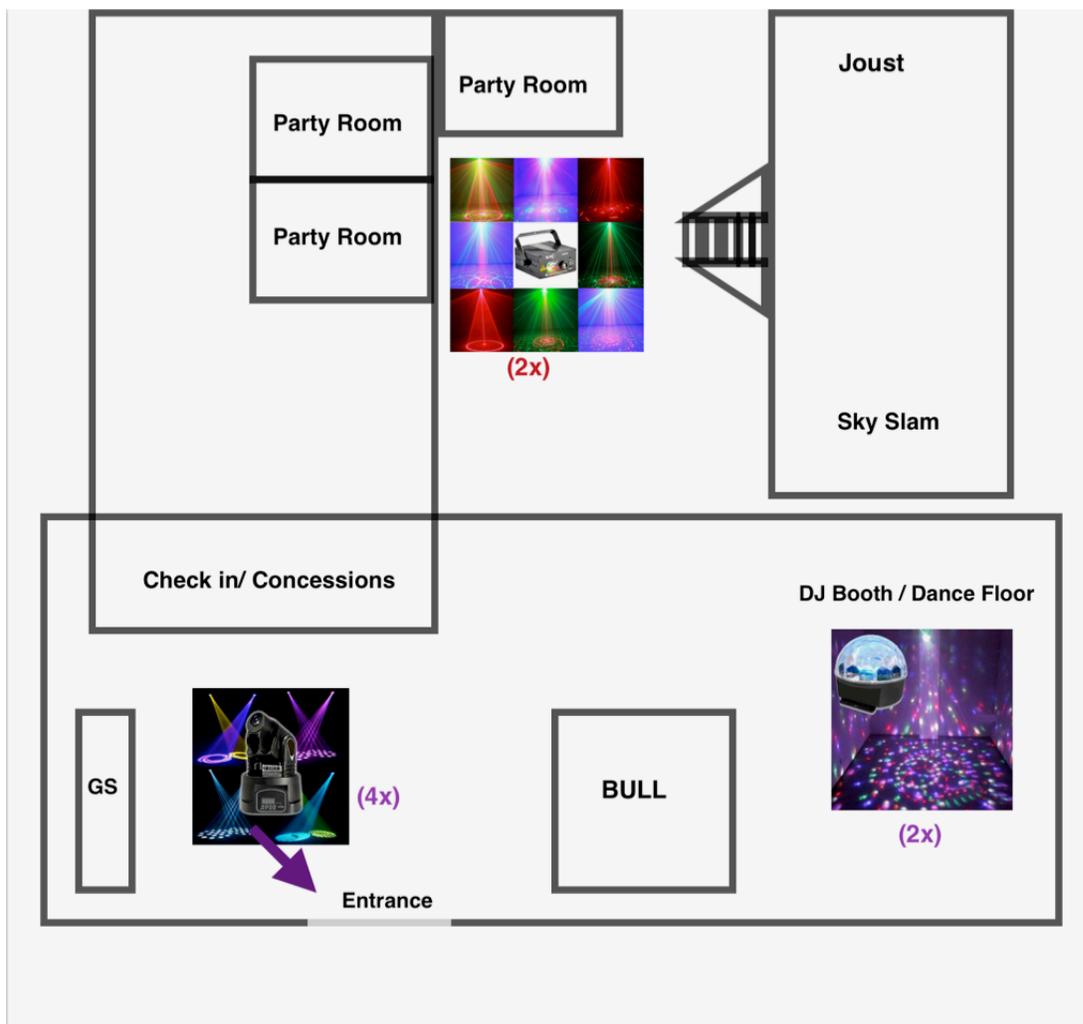
Ryan Barbin
Manager
Sky Zone

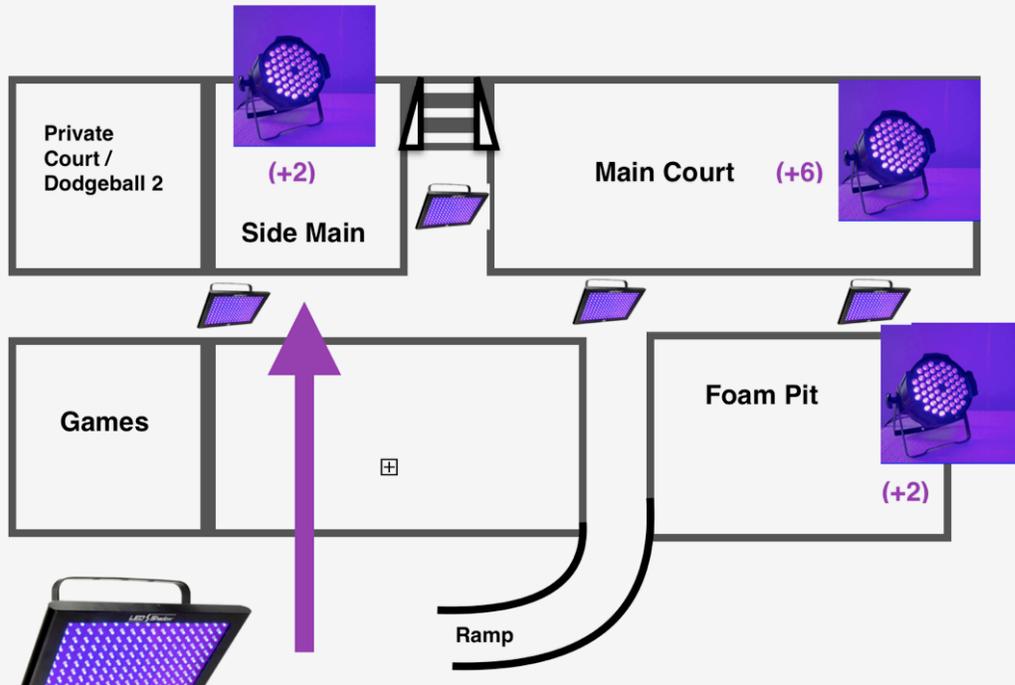
Sky Zone Lighting Focus Project Update

After Stefan and I walked the store during GLOW, we concluded that we could spend a day adjusting and focusing the current lights to improve the overall effectiveness and atmosphere. However, this would not be enough to achieve the look, feel, excitement and safety that GLOW should have.

Stefan and I discussed adding additional black lights, lasers, and more party lights to increase the visibility, safety, and party atmosphere on the courts. As well as, throughout the walkways, and around the party rooms and DJ Booth/Dance Floor.

The following is my proposed solutions and placement of additional lighting for Glow. I created diagrams below of the Westminster park location, as we will begin there. The prices are also included, as I shopped around and talked to other associates in lighting to find the best wholesale prices and bulk discounts on quality equipment.





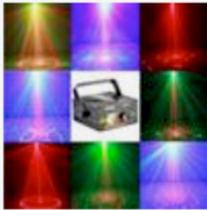
Larger Backlights along walkways for increased safety (x4)



(x2) - \$23.56 (per light)



(x10) - \$505.06 (Total)



(x2) - \$60.32 (per light)



(x4) - \$599.96 (Total)



(x4) - \$118.06 (per light)

(Estimated Total Costs) = \$6,290

These prices are the lowest/best I could find.

If this is too much, we can eliminate some of the extra effect lighting. However, I can assure you that the addition of these lights will greatly enhance the look, visibility for safety, and overall atmosphere and guest experience for the guests.

This concludes my proposal for the lighting project at Sky Zone Anaheim and Westminster locations. If approved, I will purchase the additional lights, and will need to permission to schedule a day along with Stefan, and one other employee to assist in focusing the current lights, as well as placing the new additions. We may require the assistance of an electrician or another technician to help with the installation, as I am only experienced in lighting design, placement, focusing, and installation for stages. I am not an electrician and will not be able to do the wiring for the power sources myself.

If you have any questions or concerns regarding these plans, or if the prices are too high, I am certainly open to hearing other ideas or suggestions. However, I am most certain that this setup will greatly improve the GLOW experience and atmosphere in a major way, by improving safety and visibility, the party feel and excitement, and make

GLOW something that the guests who visit will definitely go home and rave to their friends about.

Thank you for your time and consideration. I look forward to hearing back from you.

Ryan Barbin
Manager
Sky Zone